



# AeroPearl Pty Ltd

## InterCom

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Welcome to a new edition of InterCom. The year 2001 was challenging for the aviation community. It also meant challenge and opportunity for AeroPearl with several changes at our company. One of these changes is the new layout of InterCom, which will hopefully be appealing to you and which we would like you to accept as an invitation to participate in the changes in AeroPearl, in order to make us a better service provider for you.

### NEW GENERAL MANAGER

On January 22, 2002, Michael Bitzer was appointed as General Manager of AeroPearl by its Board of Directors. Some of you may know Michael Bitzer, who previously headed the marketing department at Aerodata, one of the AeroPearl shareholders.

The appointment of a dedicated General Manager for AeroPearl, which was previously managed by Perth-based Pearl Aviation Australia, is a confirmation of the shareholder's commitment to the growth of the company. We would like to thank Pearl Aviation's Richard Jupp for all his efforts in getting AeroPearl to a solid start. Richard Jupp

succeeded in handing over a well-established company with a very dedicated team to Michael Bitzer.

The departure of Brian Johnson is yet another change at AeroPearl. He has looked after Sales and Marketing of Skywest Aviation, Pearl Aviation and AeroPearl for almost 16 years and is certainly well known to many of you. We wish him all the best for his future endeavors and thank him for his successful contribution to establishing AeroPearl as an international flight inspection service provider.

### KA 200 OPERATIONAL

Following a tight modification program, AeroPearl's new King Air 200 VH-FII was signed off to perform flight calibration in Australia by Air-

services Australia on March 15, 2002. VH-FII replaces the previous flight inspection aircraft VH-FIS (Astra Jet).

VH-FII will serve as the backup to Airservices' King Air 350 VH-FIX. March 15th marks yet another milestone in the Australian Flight Inspection Operation, which can now offer one of the most cost effective specialised flight inspection services throughout the region.

VH-FII carries a fully automatic Aerodata flight inspection system, which is coupled to the aircraft autopilot. It is an asset to AeroPearl's capability to calibrate ILS CAT III as well as TACAN and MLS.

The KA 200 program is another step in Airservices' and AeroPearl's joint effort to continuously increase the ability of the flight inspection service to enter market previously limited by costs. Today, by a combination of new generation equipment and commercial prac-



King Air 200 VH-FII



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tices, the cost of flight inspection in Australia has been reduced by 40%. This cost reduction is significantly enhanced by reducing operational impact for the navaid operators.

## FLIGHT INSPECTION MISSIONS TO MIDDLE EAST AND INDIA

In August 2001, AeroPearl's King Air 200 was deployed to the Middle East to perform flight calibration missions in the United Arab Emirates, Kuwait and Oman for Germany's Aerodata Flight Inspection (AFI). The mission, although overshadowed at the end by the events of September 11<sup>th</sup>, demonstrated the strength of the International Flight Inspection Alliance through its mutual support with resources and experience. The joint performance of the missions provided daily challenges to the crews from AFI and AeroPearl, but both parties are committed to deriving further improvements for their operations from the experience.

Subsequently, AeroPearl performed the commissioning inspection of the new CAT III Instrument Landing System in New Delhi in India. The contract was awarded by ICAO and AeroPearl performed on behalf of AFI.

These missions complement AeroPearl's experience in

overseas deployments and enhance the valuable experience gained from ongoing missions in the region, such as in Vietnam.

## RVSM MONITORING FOR VIRGIN BLUE

Immediately following AeroPearl's approval by CASA to perform RVSM monitoring missions in Australia, one of the company's staff specialists performed the required monitoring flights on three of Virgin Blue's Boeing 737-400 and 737-800 aircraft on flights between Brisbane, Melbourne, Sydney and Adelaide.

The CASA approval came as an addition to AeroPearl's authorization by APARMO last year. APARMO is the Regional Monitoring Agency in Atlantic City, USA, which is currently in charge of RVSM implementation in the Asia Pacific Region.

AeroPearl's RVSM monitoring based on the Aerodata GPS Height Monitoring Unit (GMU) offers smooth and risk free monitoring flights, as the GMU collects the required data fully autonomously without any interface to the aircraft and without a need to collect additional data.

## SINGAPORE AIR SHOW

Just prior to this year's Asian Aerospace Exhibition in Singapore, Michael Bitzer was invited to speak at the conference of the Singapore Institute of Aerospace Engineers. The conference with the topic 'New Challenges in Aircraft Maintenance and Engineering' provided a forum to present an overview over AeroPearl's advanced portfolio for RVSM solutions in this region.

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or call our switchboard.


Other speakers at the conference were from Singapore Airlines, Dragonair, the FAA, Boeing and Airbus as


well as Rolls-Royce. Altogether, the presentations provided a very diverse audience with a comprehensive overview of current topics for aircraft operators and maintenance organisations.

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